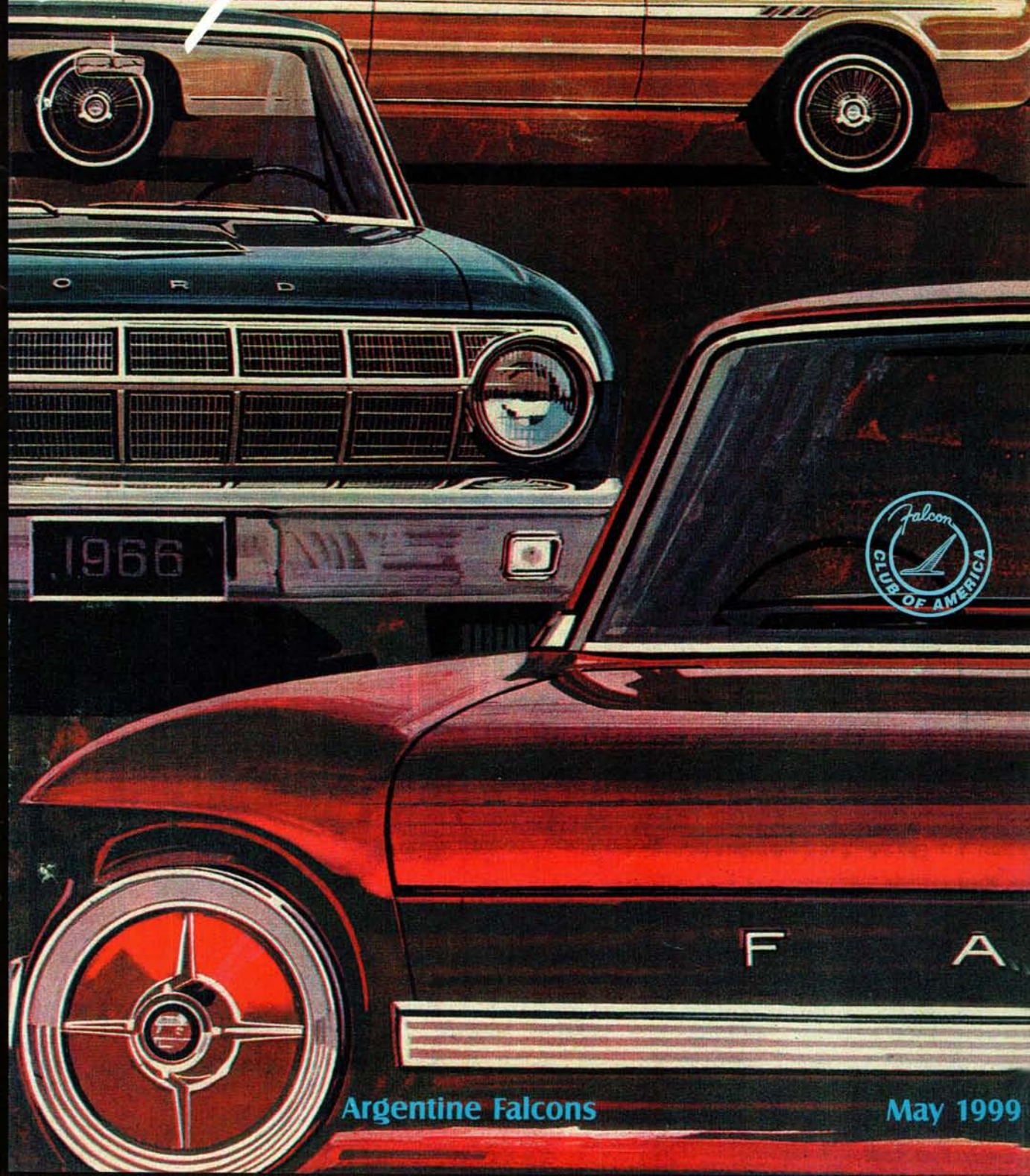


The National *Falcon* News



Argentine Falcons

May 1999

THE FALCON CLUB OF AMERICA, INC. is a nonprofit organization dedicated to preserving the FALCON Automobile built by the Ford Motor Company from 1960 to 1970. The FCA was founded by Roy Sword in 1979 and is incorporated under Arkansas state law. Yearly dues to The Falcon Club of America are \$25.00 (\$30.00, payable in U.S. funds outside the United States) and are payable to: The Falcon Club of America, P.O. Box 113, Jacksonville, AR 72078-0113 ♦ The *Falcon News* is published monthly with information from its members. **All copy and advertising for *The Falcon News* should be sent to the Editor, Wendelyn Crosby, 16318 Riggs Rd., Stilwell, KS 66085.** Please mark "FCA" on outside of envelope. E-mail address: WCrosby63@aol.com. No phone calls for Falcon Club business. Copy must be received by the first of the month preceding date of issue.

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Cover Art — Argentine Falcons

Michael MacSems of the International Ford History Project was kind enough to send this promotional literature featuring Argentine Falcons from 1966 to 1969. Michael would like to have more information on Argentine and other International Falcons. He can be reached at the International Ford History Project, P.O. Box 11415, Olympia, Washington 98508-1415 USA. His Email address is IFHP@aol.com.

Do you have a photo of your Falcon that you think should be on the cover? Send it to the editor at the address on this page. Please enclose a self addressed stamped envelope if you want the photo returned.

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NOTE TO ALL MEMBERS: The club will send a notice to each member the month before membership expires. Be sure to send your renewal in early to retain your original membership number. If you do not renew your membership within 90 days after it has expired, your membership number will be placed in the inactive file and will no longer be used by the club.



Regularly Scheduled Chapter Meetings

Alamo Chapter
2nd Sun - monthly
(210) 494-8205
Pig Stand
1508 Broadway,
San Antonio

Blue Ridge Chapter
3rd Sun - monthly
Greer, SC
(864) 895-3039
clbsprint@aol.com

Buckeye Chapter
2nd Sat - bimonthly
(303) 825-5708

Capitol City Chapter
3rd Sat. - monthly
Bob's BBQ, Round Rock TX
(512) 376-1940

Carolinas Chapter
1st Mon - monthly
(704) 735-5077
Prime Sirloin, I-85 & Billy
Graham Pkwy.

**Central California
Falcons**
1st Tues. 7:00 PM, Rusty's
Pizza — Ming Ave. and
Ashe Rd., Bakersfield, CA,
805-588-9468

**Early Falcon Car Club
of Victoria, Inc.**
1st Tue. 7:30 PM
Cafe Hotel, Melbourne
9369 1574

Founder's Chapter
2nd Sat - monthly
(501) 605-1370

Gateway Chapter
4th Sun - monthly
(314) 946-6047

Great Lakes Chapter
3rd Sun - bimonthly
(517) 849-7156

Hoosier Chapter
1st Sun - monthly
(317) 357-0235
Steak & Shake,
Speedway, IN 3 pm

Lone Star Chapter
3rd Sun - monthly
(903) 572-9593

Lost Coast Falcons
1st Wed. — 7pm
Round Table Pizza
Henderson Center
Eureka, CA
(707) 444-8407

Mid America Chapter
1st Fri - monthly
(816) 679-5636

Mile Hi Chapter
3rd Fri - monthly
(303) 857-9360

NE Texas Chapter
2nd Sat - monthly
(903) 759-6850

River City Chapter
2nd Tue - monthly
(916) 725-4110

Sonoma County
1st Thur - monthly
(707) 539-2860

Southeast Chapter
1st Sun - monthly
(770) 483-5249

Space City Chapter
2nd Tue - monthly
(281) 476-4688

Hard to believe it's May already and the car shows, cruises, and swap meets are blooming everywhere. We Falcon lovers have the Pacific Regional next month and the Nationals just 2 months away. If your chapter has any extra chapter T-shirts, hats or other chapter stuff consider sending them to another chapter to be used as a door prize.

How many times have you gone to an event, whether a local show or national meet, and forgotten something? With the show season in full bloom it seems like a good time to publish a checklist for Falcon Lovers. This list is by no means complete, but it does contain input from many of your fellow Falcon members over many years.

Before you leave, check all fluid levels, check air pressure in all tires including the spare.

Check your turn signals, brake lights, taillights, headlights, horn, wiper blades.

- First Aid Kit
- Fire Extinguisher
- Falcon Club of America National Membership Directory
- Sun Screen, sunglasses, hat or umbrella and poncho
- Lawn Chairs, cooler, ice, snacks and beverages
- Camera and film
- Tools, Flashlight, duct tape and wire
- Fuses, light bulbs, headlights
- Extra Parts: Gasket Gook, belts, hoses, spark plug wires, points
- Waterless hand cleaner
- Tire gauge, jack and lug wrench
- Oil, Water, anti-freeze
- Rags and cleaning supplies, car cover
- DID YOU KNOW THERE WAS A FALCON CLUB? cards - Don't leave home without them.



Do you have your map, registration, directions, phone numbers and, if necessary, hotel reservations?

Hope this helps you and your family as you venture through the show season. Please feel free to send in any updates and we will keep the list going. The car show season is upon us, let's get those Falcons out so everyone can enjoy them.

I would like to thank all of the Chapter editors for the great job they are doing with their chapter newsletters. Carol and I look forward to receiving each and every one. Remember when you are sending out your chapter Newsletters to include your Regional Director and the National Falcon News Editor on your mailing list.

California here we come!

Steve and Carol

Starting a New Chapter - If you want to explore the possibility of starting or reactivating an FCA Chapter in your area, first contact Chapter Coordinator Jan Brown, 4147 WCR 31, Ft. Lupton, CO 80621 — 303-857-9360. Please send a notice to the Editor of the Falcon News for publication in the next issue. Be sure to list your correct address and phone number so others in your area can contact you.

From the Editor

• If you missed the first showing of the 19th Falcon Nationals on TNN, the remaining air dates are: June 19 & 20, September 18 & 19 and December 18 & 19. Check local listings for air times. Videos are also available at the Falcon Club Store for 19.95 + 3.95 shipping.

• NOTE: Robert Rydel of Ohio — please contact me! I received your photos and story about your Falcon, but the story has disappeared! Please send to the address on page 2. Thanks.

Wendy

The Falcon Sprint: A New-Sized Ford For A New Market — Part I

By Brian Sullivan

In the fall of 1962, Ford's Lee Iacocca had a problem. He signed off on the Ford Mustang project, but now faced a lengthy wait until the car was ready for sale in April 1964. He knew that there was a market for a performance compact car, but had no product to offer until the Mustang was ready. To make matters worse, a number of Ford's competitors were aggressively moving into that market niche. "Performance compacts" such as the Chevrolet Corvair, the Pontiac Tempest, or even a V-8 equipped Studebaker Lark and the Rambler American 440H were on the market, or in final development. Chevrolet was feeling so cocky that in one advertisement it mockingly called challengers to the Corvair the "Bucket-Seat Brigade". In other words, Falcons were form without substance. Iacocca had a problem. Months earlier, during the spring of 1961, Ford began offering a spruced-up Falcon Futura to attract performance-minded buyers. The offering had been quite successful, but it was performance in appearance only. The power under the hood was unchanged and buyers knew it. Ford had to do something to protect their market share. They knew the Mustang would be a hit. Iacocca just had to protect Ford's flanks until it was ready for sale.

Ford's solution was the Falcon Sprint. Offered in hardtop and convertible versions, the "Sprint" was essentially a trim option package centered on an upgraded Fairlane V-8 engine. It was offered for two and a half years, from early 1963 through the end of the 1965 model year. The beauty of it for Ford was that they took off-the-shelf options and power-train components and combined them into a standardized package that required no developmental costs, no retooling, no significant retraining of personnel, nothing that would drain resources away from Mustang development. As a transitional model, it was never intended to be a real long-term solution. It was never intended to succeed past the introduction of the Mustang.

However, it was a success. The Sprint package was an excellent device to test the concept. Lessons learned selling the Falcon Sprint laid a marketing foundation for the Mustang. Sprint sales were strong from its introduction, and strengthened further into the 1964 model year. Ford sold over 15,000 Sprints in 1963, more than 18,000 in 1964, and about 3,100 in 1965. That totals more than 36,000 units for the entire period. By comparison, the Ford Mus-

tang (admittedly backed by an extensive ad campaign to support its introduction), sold more than 126,000 units during the period April 1964 through August 1964.

The Sprint and its history are well known and studied by Falcon fans. The intention of this article is not to write a history of the Falcon Sprint. Rather, this project seeks a more specific goal. I will study the Falcon Sprint from a marketing angle, using data contained within the Vehicle Identification Numbers (VINs) of 270 Falcon Sprints, along with the data stamped into their Vehicle Warranty Plates (door plates). From these statistics I want to understand how Sprints were being equipped from the factory, how Sprint customers and Ford dealers were ordering their cars, why this is important, and what we can learn about the market at that time. To my knowledge, VIN data for Falcons has never been studied in this manner before. This is new material for all of us.

For over three years, since early 1996, I collected VINs of Falcon Sprints. As each was sent in, I entered the information into a computer program that allows me to sort the information in a number of ways (for instance, using the database I can look at all red 1963 Sprint hardtops made at Lorain). Most of these VINs were collected via the Internet, but several others came to me through the mail, through telephone calls, through forms collected at FCA Nationals, and forms published in THE FALCON NEWS. Some of the cars were show-quality, others were hopeless wrecks in salvage yards. It did not matter. All I wanted were their codes. I would like to thank all Sprint owners who took the time to register their cars. I would also like to acknowledge the fact that the Falcon Sprint is not the only Falcon worthy of this type of study. Sedan Deliveries, Sports Coupes and other Falcon types would be interesting studies as well. Sprints are a particular interest of mine and that is why I undertook this project.

This article will be published in several parts throughout the summer. As these segments appear in the newsletter, I would welcome the chance to discuss the project with anyone who has input; helpful, critical, or otherwise. My email address is sullivan@tritel.net and my mailing address is 950 Hastings Horseshoe, Powell, WY 82435. I look forward to sharing the results of what has been, for me, a very interesting study.

Calendar of Events

- MAY 1-2** **9th. Annual Fun Ford Weekend** — All-Ford Car Show. Hosted by Space City Chapter of the FCA. Info: (281) 476-4688. Door prizes!! Saturday-Top 25 Best Fords Sunday - Best of Show, Best Paint, Best Engine, Best Interior, Best Early & Late Mustang, Best Big Ford, Truck, Compact, Convertible, Exotic, Street Rod, Track Choice, People's Choice, Manufacturer's Choice, Best Contemporary, Promoter's Choice. Awards presented at 4:00 PM Saturday & Sunday Registration 8:00 AM - 12:00 Noon at Houston Raceway Park, Baytown, Texas Saturday & Sunday Call: (225) 664-0996
- MAY 23** **All Ford Show, Overland Park, Kansas** Hosted by the Mid America Chapter, this annual show has good attendance from all over the Midwest. Lots of vendors and Ford products Info: Arnie Morgison, Show Coordinator: 785-842-3916
- JUNE 4-6** **All Ford Show, Carlisle PA Fairgrounds.** Always a great show, we hear that hotels are already filling up. Every year there is a car given away and this year it will be a 1962 Mercury Monterey. There will be over 500 vendors, ALL FORD. This is a show not to be missed. Some suggestions for accommodations: Days Inn west of Carlisle: (717) 258-4147; Rodeway Inn, east of Carlisle (717) 246-2800; Accomodations Express 1-888-560-7666.
- JUNE 11-12** **9th Annual Pacific Regional** hosted by the River City Chapter of the FCA. Please view our web site at www.westcoastfalcons.com for more information or contact Paul Jechura at (530)272-2752 x201 or Kathryn Jechura x204.
- JUNE 11-13** **Caravan Run to Colby, Kansas Car Show.** Mile Hi Chapter — Info: 303-857-9360
- JULY 15-17** **20th Annual Falcon National Convention, Charlotte, North Carolina.** The Carolinas Chapter is promising a great convention with the theme of Racing Falcons. Use the registration form on the jacket of this issue. Information: Butch Willis, 704-263-1494 or James Baxter 704-735-5077.
- AUG. 20-21** **Northeast Regional Meet.** — Hartford Marriott Farmington Hotel, in Farmington CT exit 37 off Rt.84 Hosted by Northeast Chapter FCA. Info: Rav Chevalier at (401)934-2105 email falcon22@ix.netcom.com

J.C. TAYLOR ANTIQUE AUTO INSURANCE INFORMATION SHEET

Underwritten by Maryland Casualty Company (A member of the worldwide Zurich Insurance Group) with offices and claims facilities on principal U.S. cities

Applicant _____ P. O. Address _____ Date of Birth _____ Occupation _____
City _____ State _____ Zip Code _____ Home Phone () _____ - _____ Business Phone () _____ - _____

1. Operators License Number _____ 2. Number of antique autos owned _____

3. List all losses in past three years and moving violations. Include-Date-Causes-Payment. Also, include driver under 25 years of age _____

4. Total Annual mileage: (a.) Club functions _____ (b.) Other purposes _____ 5. Name an antique or car club to which you belong. _____

6. List modern cars used for daily transportation. (owned) _____ (or Company car) _____

7. Where are cars garaged? Under one roof? Construction of garage, fire resistive, brick, frame. _____

8. Has manufacturer's rated horsepower been changed or has car been modified? If "YES" please explain. _____

9. The following coverages are available. Indicate by placing "X" in proper boxes.

☐ Liability (\$100,000 single limit) Bodily injury and Property Damage Annual Rates: 1st car \$15.00, 2nd \$10.00, 3rd \$5.00

☐ Uninsured/Underinsured Motorist - Rates as required by your state \$ _____ Car 1 \$ _____ Car 2 \$ _____ Car 3 _____

☐ Liability (\$300,000 single limit) Bodily injury and Property Damage Annual Rates: 1st car \$20.00, 2nd \$14.00, 3rd \$8.00

☐ Medical Payments of \$1,000: 1st car \$4.00, 2nd car \$3.00, 3rd car \$2.00

☐ Physical Damage (Comprehensive Includes Fire and Theft) - Annual Rate \$0.35 per \$100 of insurance for each vehicle Vintage } Vehicles 25 yrs. or older.

☐ Physical Damage (Collision - Annual Rate - \$0.35 per \$100 of insurance for each vehicle } No Deductible

(NOTE: Collision is not written as a singular coverage but is available with comprehensive)

☐ Physical Damage (Comprehensive Includes Fire and Theft) - Annual Rate \$0.70 per \$100 of insurance each vehicle Classic } Vehicles less than 25 yrs. old.

☐ Physical Damage (Collision - Annual Rate - \$0.70 per \$100 of insurance for each vehicle } No Deductible

9. Date this coverage is to be effective _____ Policy Minimum Premium \$50.00

ANTIQUA AUTOS TO BE INSURED

YEAR	MAKE	BODY TYPE	SERIES OR MODEL	SERIES OR MOTOR#	PRESENT VALUE (AMOUNT OF INS.)
1.					
2.					

Include photo of car and an appraisal for each car valued at \$20,000 or over (Use separate sheet for additional cars to be insured)

An application may be forwarded to you for additional information.

My vehicle(s) will be used mainly in exhibitions, club activities, parades and other functions of public interest and will not be used primarily for the transportation of passengers or goods. If you are a resident of FL, PA, or NJ, send copy of regular car policy.

Signature: _____ Date: _____

NOTE: Your Insurance becomes effective upon payment of premium and acceptance of the risk. Please sign and forward with your remittance, Payable to:

J.C. TAYLOR ANTIQUE AUTO INSURANCE AGENCY, INC.

320 South 69th Street Upper Darby, PA 19082 1(800) 345-8290 • (610) 853-1300

QUICK SERVICE — ENGINE DIAGNOSIS

Third in a series of four.



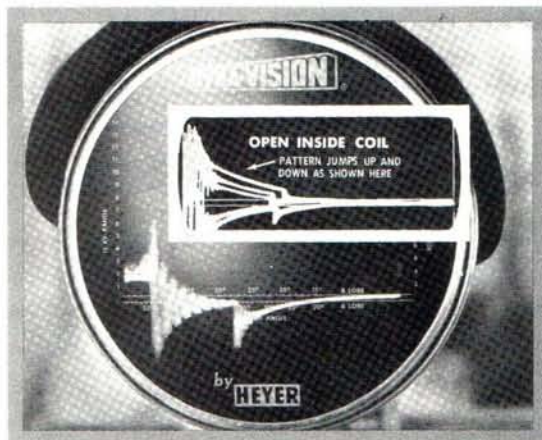
DWELL ADJUSTMENT

1. Set engine idle at 1000 rpm.
2. Turn the selector knob to the primary circuit, all cylinders, and adjust the pattern to slightly less than full screen. Compare the pattern on the screen with the pattern supplied by the equipment manufacturer.
3. Check dwell at 2000 and at 2500 rpm.



COIL POLARITY

1. Set engine idle at 1000 rpm.
2. Turn the selector knob to the secondary circuit, one cylinder. Compare the pattern on the screen with the pattern supplied by the equipment manufacturer.



COIL WINDINGS

1. Set engine idle at 1000 rpm.
2. Turn the selector knob to the secondary circuit, one cylinder, and adjust the pattern to slightly less than full screen. Compare the pattern on the screen with the pattern supplied by the equipment manufacturer.



COIL TO DISTRIBUTOR HIGH TENSION WIRE

1. Set engine idle at 1000 rpm.
 2. Turn the selector knob to the secondary circuit, one cylinder.
- Compare the pattern on the screen with the pattern supplied by the equipment manufacturer.

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Compiled by FCA Secretary
Joe Tatti. For updates or
corrections, please contact
Joe directly at the address
on page 2.



BEFORE and AFTER

Skip Goddard of Tucson, Arizona sent these Before and After photos of his company car, a convertible that has been restored. The engine is a 302 cid, 4 volt. It has an alarm system and the amp and oil gauges have been modified. The wheels will be replaced with stock wheels with the correct wheel covers.



FALCONS AND FRIENDS



Wayne Grey of Brown Mills, New Jersey is the force behind this Sprint convertible. He had a Sprint in high school but says that college found him in a '67 Barracuda S, although he always missed his Sprint. In 1983, he found his present Sprint and "my wife was kind enough to allow me to open the garage door and adopt our new-found memory maker!" It has been a joy, introducing Wayne and Barb to many new friends.

1969 LOW ORIGINAL

Steven Walkerow of Shrove, Ohio has up this 1969 Falcon Futura Sport C 25,000 miles! He found a body man Fords who said the mileage was his wife belong to the Knight's Car Club a member of the Ohio National Guard service and is looking for owners of 1969 Ohio. His engine number is 429-35



MEMBERS' RIDES *Falcon*



TOTALLY RESTORED 1963 SPRINT

Tom Healy of Newburyport, Massachusetts sent this photo of Wilemena (Willy). The restoration is complete with a hardtop, 260 V8 engine. Tom sells at Bayberry Classics in Hampton, New Hampshire which is where he bought the car. His son, Jack, also has a Falcon, a Futura convertible 260 V8 in Gulfport, Mississippi.

LONGTIME MEMBER IS FALCON AND COMET FAN

L MILEAGE

had the chance to pick
coupe with a 302 and only
n who works only on old
correct. Steven and his
o in Orville, Ohio. He is
ard with 20 years of ser-
0 Falcons near Wooster,
1-302.



Stanley Schull of Muncie, Indiana is completing his tenth year of FCA membership. He writes that "it is my hope that the club will add the Mercury Comets '60 to '65 to the Club before the year 2000." Stanley is the proud owner of this 1963 Falcon Futura convertible, which has been driven to National Meets in Milwaukee, Nashville and Knoxville. He is also the owner of this 1962 Comet 4 door sedan which is "95% original." He doesn't believe that Ford saw a difference in the Falcon and Comet and notes that his shop manuals for each of these cars includes duplicate service information and illustrations. Stanley says he definitely plans on remaining a member of the Falcon Club of America!



Classified Ads

To Advertise: FCA members are entitled to two free ads per issue (limit 50 words per ad). Each ad must appear in a different section of the Classified Ads. The FCA will not be held responsible for errors (legitimate errors will be corrected in the next issue when requested). All ads for the classified section must appear with a members name and FCA # to be considered a free ad. All items advertised for sale must have a price and location of seller for the ad to run. Ads to run in more than one issue must be resubmitted each month. Non FCA member ads are \$10.00 ea. Ads must follow the same guidelines as member ads. Picture ads will be an additional \$20.00 per picture. Commercial ads will be accepted on a space available basis. All copy for commercial ads must be camera ready or on disk in PC format. Questions about electronic submittal should be directed to the Editor at WCrosby63@aol.com. **All ads must be sent to the Editor, Wendelyn Crosby, 16318 Riggs Rd., Stilwell, KS 66085. Ads and inquiries sent to other Club officers may not appear in a timely fashion. If you have Internet access, please e-mail ads to WCrosby63@aol.com.** Payment must accompany the ad, with the check or money order payable to the Falcon Club of America. Ads must be received by the **first of the month for the following month's** issue. Example: If your ad is received by the Editor between Feb. 2 and March 1, it will appear in the April issue. The FCA reserves the right to refuse advertising from any person or business.

Editor's special thanks to Althea Fleeman for her help with this issue!

FALCONS FOR SALE

2' 61 Sport Futura's \$300 & \$500
2' 61 Deluxe 2 Dr Wagons \$600 ea.
'63 Deluxe 2 Dr Wagon \$300
'63 Sport Futura Conv. 170 Auto \$3,900
'63 Sport Futura Conv. Body \$800
'64 Sprint H/T 289 Auto \$800
'65 Futura H/T 289 Auto \$1,000
'65 Sedan Delivery 302 Auto \$2,000
'66 Ranchero 289 Auto \$1,200
Don Branson, 4097 Hwy T, Marthasville, MO
63357-2019 314-228-4501, e-mail:
jbranson@mail.win.org

1961 Futura. Nearly full restoration. New paint (Corinthian White), gaskets, interior padded dash. New biased ply tire set plus set drivers. Correct hubcaps for Futura. Rechromed bumpers and Futura teardrops. Perfect grill. Under 96k miles. \$8000 or best. Original sales info. Car will be at Nationals. Call Ray at 302-492-8715. Delaware.

63 Falcon Futura convert. 6 cyl. has all parts. Have not been able to restore. Will give to anyone who will pick up. Car can be restored or used for parts. Call John H. Wagner 06089 317-888-7000. Greenwood Indiana

1963 Falcon Convertible Futura Sports Coupe, bucket seats, factory 4 speed, 170 engine, turquoise on turquoise, beautiful rust free West coast car. One owner, stored in a barn since 1980. 24 thousand original miles, original dealers price sheet. All stock, original everything. Sacrifice \$9,995. Call Jacob at 206-781-5230, Seattle, WA

1963 Falcon Station Wagon - Owned by my father and I since new. Loved, but getting a little rusty. Engine and 2-speed Fordomatic rebuilt, but not run for several years. Includes spare rear axle assembly with brakes. Good grille and headlight trim. Many restoration parts available (see parts ad). Best offer over \$500. Gary Windham, MD. 410-549-0796, garyw@maxinter.net

1963 Falcon 2 Dr, BIN 306 Roller Motor, TFS Alum heads, 6 pt cage race seat, 9 inch 355 gears, 4 way disc brakes, FMX tran. 3200 stall with S/K, all new parts to much to list, less than 1000 on motor, \$7,000 car or OBO. David Bownmaster, Mississauga Ontario, Canada 905-812-8023

1963 Falcon S/W 4 door white, 144 engine, auto body excellent condition, 27,000 miles have original title. Asking \$3,500. Must sell moving 201-933-1161 Don, Rutherford, N.J.

January 1963 Tudor Sedan, 3 spd. 144 w/ convenience group options. Glacier Blue exterior w/deluxe fabric int. Ground up restoration of 70k clean original. This is a show car w/less than 500 miles on engine. \$20k invested - make offer. Call John at 512-837-5960

1963 Falcon Futura 4 door, 6 cyl, std trans, runs well, white with red interior, includes 2 rechromed bumpers not installed. Asking \$1,300. 1964 Falcon Sprint 260 V-8, 4 speed, runs well, red with black interior \$4,500. 1965 Falcon 4 door, 6 cyl., auto, 4 door, red on red, asking \$750. Thank You Bill Goddard. Ph # 1-304-337-8760. W.Va

1964 Falcon 2 Dr. Station Wagon, 289 + 30, top loader 4 speed, Hurst shifter, Autometer tach & gauges. Original black paint, original steer head seats, new black A.C.C. carpets. Car in V.G. original condition. Only 4100 made. How many left? \$6,000 O.B.R.O. Bill Frederick, 19 East Ave., Swedesboro, N.J. 08085 609-467-4286

1964 Futura 2 dr. HTP, 6 cyl, AT, will run, needs brakes, back glass \$750 OBO. Wayne Hood, 228 Revell Rd., Grenada, MS 38901 601-227-8426

1965 Falcon Conv. Dark Green with black top. Last driven in 1983 when it was driven into the garage. Car is 6 cyl. with 3 speed trans. Has Falcon spinner hubcaps, power top, no rust or dents. Excellent cond. \$6,600. Glenn Murphy 301-774-7727, 16505 Jilnick St., Rockville, MD 20853

1964 Sprint Hardtop-- AT, PS. New paint, seats redone in NOS material, many new parts. \$4500obo. 1965 Sprint Convertible Chassis-rusty but "frame"solid. Sold with: 289, T-10 4spd, correct seats, driver's door, floor pan. Serious inquiries only. \$2000obo. Cars in Western NC. Bert Fox, Blacksburg, VA, (540)552-0326, foxb@vt.edu

64 Sprint HT Came with all factory options . Needs restoration. \$2000 OBO. Dale Holland, Old Hickory TN 37138 6158831446. dndoops@bellsouth.net

Parts car for sale: 1965 Falcon 4 door Sedan. Car hit on both right side doors and quarter but many very good parts. 170 cu. in. 6 cyl. engine, runs very good, rebuilt Cruiseomatic Transmission, drive shaft and rear axle. Very good left side doors and glass, front fenders, hood, rear glass, hub caps and wheels. Good tail lights, trunk lid, front and rear suspension parts. Many other small good parts also. \$500 or best offer. Call Gene at 419-562-4594, Bucyrus, OH

1965 2Dr HT, 200, C-4 complete rust free cars. Been sitting 15 years, clear California title — \$1,500, 1965 Squire wagon, 289 at ps complete needs all \$1000, (510) 525-9226. Berkeley, CA. Dr4Falcons@aol.com

1965 Ranchero w/170 cu. in. 6 cyl, 3 spd., solid straight body, very good light blue paint, rechromed dash panels, very good orig. interior, fiberglass bed cover, \$3500. 1964 Futura Convertible w/260 V-8, 4 spd. T-10 trans., solid straightbody, good orig. interior, top is old \$3500. 1960 Ranchero w/ 289 V-8, T-10 trans. Lakewood steel bellhousing, V-8 rear end, radiused rear wheel wells. Floor boards cut out. Unfinished, but will make great streetrod., \$1100. 1965 Econoline Pickup. Solid straight body, rebuilt 6 cyl. .3 spd., \$1850. Brenham, TX. Call Richard A. Pennison (409)421-6800 4:00 to 6:00 pm.

PLEASE NOTE: June/July Edition of the Falcon National News will be a combined issue devoted to the National Convention in Charlotte, North Carolina held on July 15 — 17. All Classified and Display advertising for this issue must be received by May 1.

'65 Ford Ranchero Deluxe, 289 Block 30 Over, 302 Heads, 351 Windsor Crank, 4 bbl Edelbrock, Electronic Ignition. Eagle Mags with Goodrich T/As. Vintage A/C. P. S. Granada Disc Breaks, Tint Windows. GD. B & M Shifter. Very quick and fast. Electric Yellow. Very nice inside and out. Pictures to serious buyers. \$10,000

1965 Falcon Futura 2 dr. Hard Top. Twilight Turquoise, 289 V8 W/Auto Tran., #2 show quality with 18,500 actual miles. Appraised \$10,500, asking \$8,000/offer. Call evenings 810-640-3163

1965 Futura Convertible — needs restoration \$2,500, Ken Fox 520-747-7821

1968 Falcon 2 door, 170 cu. in. 3 sp. 98% original. Needs passenger fender, which is available. Very good condition considering N.E. winters (not driven). Unable to finish. \$2,800 or B.R.O. 1-413-637-1533 10a.m. — 6 p.m. Eastern time. Aldo Gaspardi, 260 Pittsfield Rd., #17B, Lenox, MA 01240

1970 1/2 Falcon, red w/black vinyl top, black interior, 302 automatic, 9" rear w/Detroit locker, 4:57 gears, \$3,800/offer. Steve Kissel 812-963-1995 after 6:00 p.m. (CDT), Evansville, IN

1969 Falcon For Sale: 2 Door Blue, 200 engine; 3 Speed on the column. Drive it away—Needs restoration—An easy spring project. Lost my garage and desperate to sell. \$1000 or best offer. Joel Bernstein, Long Branch NJ 732-728-1587 joelb7@juno.com

FALCONS WANTED
HELP! I need a 64 or 65 Convertible body to replace my rusted out one. Please contact Norris Volion at 504-689-2482 or E-Mail at ChefVoleo@AOL.com. New Orleans.

60-63 Falcon Station Wagon, good to excellent condition. Write or call 703-922-4071. Zona Laurent, 6006E Rockcliff Lane, Alexandria, VA 22315

1963, 64, or 65 Falcon 2 door Station Wagon. Original, rust free V8 preferred, transmission not an issue. Any leads appreciated. Norm Huie, San Clemente, CA 949-498-8974

1965-67 Econoline/Falcon 8 door Van (with or without windows) must be virtually rust free, mechanical condition unimportant and within 1000 miles of me. 973-839-9053 N.J.

PARTS FOR SALE

Parts: convertible top frame- \$100, power brake booster and master cylinder- \$100. Car for parts- 1964 Futura 4dr, wrecked, V8, PS, \$250, Bert Fox, Blacksburg, VA, (540)552-0326, foxb@vt.edu.

Fordomatic 2-speed rebuilding kits with gaskets, o'rings, lip seals, clutches (bronze frictions & steels), sealing rings, front and rear seal, \$110. Specify engine size and year. Bands \$45 each, adjustable modulator \$12. Bushings, washers, pumps and miscellaneous hard parts available. Kits, bands and parts available for small, medium case, C-4 and C-6. David Edwards, P.O. Box 245-FC, Needham Hgts., MA 02494-0245 or 781-449-2065 Evenings

1968 302 4bl smog heads \$250; 289 HI PO Crane Fire Ball heads with roller rockers like NOS \$1200; 289 4bl intake, cast #C50E-9425-C date 5A25 show ready \$150; much more. 314-351-1789 between 7:00 — 10:00 p.m. Keith Litteken, 4085 Bowen St., St. Louis, MO 63116

1964-65 used Falcon parts. Sprint steering wheel, restored, \$125, nice. Sprint panel between tail lights touch up needed \$85, also gas cap '64 \$25. Dash pad painted red \$95 w/trim. Console '64 w/new replacement tray \$125 blue. Power steering unit H.D. \$295, 5 hole 13" wheels @ \$35 each. 10% packing plus shipping. Melvin Lea 530-333-9045 — Georgetown, CA 95634

Taillamp lenses N.O.S.R. 1960-61, 1962, 1963 no back up lens \$15, back up lenses 1963 \$8. Parklamp lenses 1962, 1963 \$12. Rebuilt carburetor 1961-62 Holley 1 barrel 223/262, 6 cyl. \$60 outright. 10% postage \$4 minimum. Have other parts, S.A.S.E. year, engine, trans. Wayne Hood, 228 Revell Rd., Grenada, MS 38901 601-227-8426. Anytime.

1965 NOS, all in the original box or tube, grille and emblem, horn ring, 2 seat belts, rear deck chrome, Rotunda Tach, tail lights w/back up lens, muffler and tail pipe, one piece front S/S molding, trunk light and a mint set of restored original Sprint emblems. \$3,200 looking to sell as a lot only. Art Dammers North Granby CT. 860-653-5163

64-65 headlight bucket assembly 25.00 each; 63 V8 rear complete 200.00, V8 clutch change over parts-- call for price, left side exhaust manifold 63-65 50.00

V8 motor mounts 6 pcs. 100.00; 63 NOS deluxe fender trim left and right side 160.00 each. new 65 hardtop carpets-bench seat-aqua 70.00; new 63 ranchero carpets-bench seat-black 70.00 Dennis Palatucci, Norristown Pa. 610-275-9592 or KPauto@aol.com

1963 Falcon - NOS: Grill, \$500. Door Handles, R., \$30. Ornament, L.Fender, Oval with Falcon, C3DZ-16229-A, \$40. Electric tailgate toggleswitch, C0DZ-14529-B, \$15. Heater inlet collar, C0DF-18A566B, \$35. Ignition sw. w/200 keys, \$12. Turn signal lever, C3DZ-13305B, \$12. Windshield washer pump/switchassy., \$75. Windshield washer bag, BM-17618-A, red, \$10. Taillight lens, C0AZ-13450-B, \$10. Electric tailgate window switch, C0DZ-14529-B, \$15. NEW: (not NOS) Floorpans, set of 4, \$160. Body pillar drain trough seal, \$10/pr. Red Windlace, \$1/foot. Door weatherstrip (wagon), C1DZ-7120530-Set, \$125. Gas pedal, B7A-9735, \$8. Voltage regulator (replacement), \$20. Front brake hose, \$12/pr. Brake slave cyl., F. or R., \$6 ea. USED: Tailgate window lift motor assy., incl. wiring harness, \$90. Hood Scoop, rechromed, \$70. Padded Dash, red, (good) \$100. Luggage Rack, complete, rechromed (nice), \$350. Tailgate, wagon, excel., \$125. Wagon rear qtr. panels, \$125/pr. Valve cover, blue, excel., \$25. All items plus shipping. Gary Windham, 410-549-0796 (h), garyw@maxinter.net MD.

4 - Ford mungum 500 wheels (14") with blue center caps in good condition and 4 Ford wire hubcaps with blue centers in excellent condition. Ray Greene (Carolinas Chapter) 704-847-6172 or e-mail me at raymag26@aol.com.

FALCON NOS BU lenses \$100-125 each.; 60-3 ranchero gas caps \$80; 64-5 ranchero gas caps \$125; 63 Headlight Bezels \$250pr, 60-3 Heater switch-cable \$125, USED Moldings \$30-\$100 REPLATED dash chrome 65 350 exchange, Inner W/S Chrome 3 pieces 225 exchange Brian Lukas, Berkeley, (510)525-9226, Dr4Falcns@aol.com

Large 20 year collection of good used parts for 60 thru 68. Hoods, \$75 to \$100. Doors, \$50 to \$75. Chrome moldings, \$5 to \$25. Torino Hood with air scoops fits 70 1/2, \$75. Many body and chassis parts too numerous to mention. Don Branson, 4097 Hwy T, Marthasville, MO 63357-2019, 314-228-4501, e-mail: jbranson@mail.win.org

260 V-8 Short block dissassembled, \$65. Complete 6 cyl. (144) needs rebuild, \$65.

Classifieds con't.

1964 dash pad, brown., \$50. 2 sets 14", and 1 set 13" orig. wire/spinner hubcaps., \$30 ea. 1964 left front fender and bulkhead, \$45. 3 spd V-8 trans, \$25. NOS 60-63 Dash panel, \$35. Good 60-63 r bumper, \$40. Excellent 64 hood with orig. ornament (blue), \$50. Misc. NOS tail light lenses and other parts. Brenham, TX. Call Richard A. Pennison (409) 421-6800, 4:00 to 6:00 PM.

61-62 bucket seats, \$100, nice 65 grille \$175, 64-65 ht console, med blue, \$100, 63 ht console, turquoise, \$75, 63 4-spdr steering columns, \$45, 60-64 clutch pedal assm, \$45, 65 futura LF fender, no rust, \$100, 63-64 5 lug front susp/steering, \$250, 5 bolt stick bellhousing & plate, \$70. Jerry Kratz, 216 Highland Ave., North Wales, PA 19454, (215) 699-2456, e-mail KPauto@aol.com

144 head rebuilt \$75.; v/cover \$15.; Rocker Asmbly \$25.; a/cl \$15.; Pushrods \$10.; (\$100. all); 200 Head \$50.; v/cover \$15.; Rocker Asmbly \$25.; a/cl \$10.; (\$75.00 all), 170 a/cl \$15.; '62 radiator \$25.; '69 6 cyl. carb \$35.; '65 Jack \$50.; '62-63 Jack \$50.; '65 man. starter \$25.; 65 hood orna. \$10.; '65 t-lite bezels \$35. pr. Paul Thomas 570-937-4812 after 5:00 PM

Genuine Carol Shelby Aluminum valve covers and Shelby four-barrel aluminum high rise

manifold. Valve covers and manifold came from a 67 Shelby 350 Mustang that was destroyed in a collision. All three pieces for \$600 firm. Worth much more. If no answer, please leave message. Bobby Tanner (909) 887-6772

PARTS WANTED

I am trying to find a source for a front grill/hood bug cover (also called a bra), for my Falcon. Need for traveling to car shows during summer. Is there a company out there that produces covers for Falcons? I have checked with LeBra, California Car Cover, etc. so far no luck. Jim Lara, 3500 Mandan Dr., Sierra Vista, AZ 85650 520-378-7169 e-mail: Laraj@huachuca-emh1.army.mil

1965 Ranchero Deluxe gas cap. Ken Fox 520-747-7821

64 Falcon Futura Convertible 4 piece plastic bezel for dash. Phillip Torres, 1618 Pimlico, Pasadena, TX 77503

1960 Falcon wagon parts. They must be in excellent condition either used or NOS. Gas cap, CODD-9030-J; tailgate emblem, CODB-5943500-A; rear bumper; left front fender; mouldings around tailgate glass and left rear side glass. Shop manuals and parts book. 314-351-1789 between 7:00 - 10:00 p.m. Keith

Litteken, 4085 Bowen St., St. Louis, MO 63116

Falcon working AC system (under dash unit) for early model 60-63 Falcon. Write or call 703-922-4071. Zona Laurent, 6006E Rockcliff Lane, Alexandria, VA 22315

MISCELLANEOUS FOR SALE

Keys N.O.S. (Original) Keys & Gold Plated Keys .. for Falcons and all Ford models. Key rings, belt buckles and many of those hard to find keys and lock cylinders. Keys cut by code, please inquire with year and model. Jessor's Classic Keys, 26 West St., Dept. FCA, Akron, OH 44303-2344. Phone 330-376-8181. 24 hour Fax 330-384-9129. Visa, M/C, Amex, Disc.

1961 Tudor promo - Blue. In very good condition, but missing steering wheel. \$100. Ron Steinke, 1354 West Appomattox Way, Murray, Utah 84123, 801-685-8481



1960-63 Window Handles W/ White Knobs
Beautiful Reproduction - IN STOCK!!!
1960-64 Door Hinge Rebuild Kits
1965 Door Hinge Rebuild Kits



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1963-65 Door Latch HT/CV
Valve Covers - Cobra Style -
Available in Plain Aluminum or
Black Power Coat -

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"RANCHERO" POWERED BY FORD
"289" POWERED BY FORD
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-24 HOUR FAX-
770-981-6207

BUSINESS HOURS

Tues-Fri 8:30am-5:30pm
Saturday 8:30am-4:00pm
Closed Sun-Mon



Style Steel Wheel Centers - **BACK IN STOCK!!!**

Transmission Filter Kit - 2 Speed Fordomatic - WHILE THEY LAST
1960-65 Lower Door Panel Trim - Bright Stainless or Ready to Paint
1961-63 Comet Rear Window Seal (Exc HT) C1KB6242084A - IN STOCK!
1960-61 Parking Light Lens - NOS - WHILE THEY LAST
1960-65 S/W LH Rear Filler Board - New
1960-63 4 Door S/W Tailgate Felt Kit - New
1960-65 S/W Rear Quarter Glass W/S - New
NEW — 60-64 6 CYL. Clutch Equalizer Bar CODZ7528R,
60-65 Upper Clutch Pedal to Equalizer. Bar CODZ7521AE
HT/Sedan Kick Panels With Built-in Speakers - AVAILABLE NOW

Transmission Mount - New Design All W/ C4 or 4 Speed
Tachometers - IN STOCK
Gas Tanks - ON SALE - Call Now - Limited Time



2526 Panola Rd., Lithonia, Georgia 30058

Erie Canal Chapter Enjoys Maple Syrup Tour and Pot Luck Dinner

The Erie Canal Chapter of the Falcon Club Of America had it's first meeting of 1999 on March 21st at Patti and Bob Karpenko's home in Middleport, New York. Patti Karpenko arranged a tour of a Maple Syrup and sugar Farm for the day's activity. Club members were able to see first hand the process of drawing maple sap from maple trees and turning it into maple syrup and maple sugar. They were also allowed to taste test and buy the finished product.

After the tour the members returned to the Karpenko's home where they held a meeting, which mainly consisted of setting up the activity agenda for the upcoming summer, and making plans to join the Ontario Canada Chapter for a summer time get-together and event. Afterwards, members took part in enjoying a Pot Luck Dinner, which consisted of lasagna, chicken casserole, pea and cauliflower salad in cream sauce, tossed salad, rolls, and a great blueberry custard desert, with coffee, of course.

There was plenty of friendly conversation and a look foward toward the next meeting and club activity. Everyone who attended had a good time and plenty to eat!

River City Chapter Gearing Up for Regional Meet

This years 9th Annual Pacific Regional Meet will be held at the Radisson Hotel in Sacramento, California on June 11 & 12, 1999. Accommodations are available at the Radisson Hotel — (800)333-3333 or (916)922-2020. The room rate is \$89.00 per night. A block of rooms has been reserved until May 10, 1999. Check in and early registration on Friday June 11, 1999 will be from noon to 5:00pm. On June 11 at 6:00 pm there will be a cruise. The swap meet will be held on Saturday, June 12 from 7:00am and will continue all day. From 10:00 am until 4:00 pm on Saturday will be the Show & Shine in the hotel parking lot. At 6:00 pm Saturday, June 11 there will be a Banquet Dinner and Awards Presentation. There are classes for all cars and also a display class for Falcons and Comets that will not be judged. On Sunday, June 13, the club will have a no host breakfast. For further information and registration forms, please see www.westcoastfalcons.com or call the vice president of the River City Chapter, Paul Jechura at (530)272-2752 x201 or Kathryn Jechura x204 8am - 5pm Pacific time Monday through Friday.

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Exact reproduction - 4 yr. warranty. 475 cranking amps - as original
*24F ea 99.95
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'60 - '65 Station Wagon 2 door & 4 door
RH CODB-59298A02 ea 79.95
LH CODB-59298A03 ea 79.95

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'60-'63 4 Door Station Wagon
C1DZ-7120530

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189.95



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'60 - '64 PRNDL - Fordomatic 6 & 8 cyl. - 2 speed
C3YY-7B033B ea 12.95
'64 - '65 PRNDL - C4 auto - 3 speed
C4OZ-7B033A ea 14.95

DATA PLATES

When ordering, please specify VIN, Color, Trim, Date, DSO, Axle, and Transmission. '70 tags are paper with the Mylar overlay, others are metal.

'60 - '69 Metal tag
'70 Paper tag - Blue background
Paper tag - White background
'60 - '69 Data plate rivets - requires 2

DP1F ea 25.00
DP3B ea 25.00
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DPR ea 1.00

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20th Falcon National Convention

RACING FALCONS

Hosted by The Carolinas Chapter of the Falcon Club of America

The FCA Carolinas Chapter wants to invite you and yours for some good old-fashioned Southern hospitality. Make your plans for the 20th Falcon National Convention, July 15, — 17, 1999 in Charlotte, North Carolina.

The theme of the show will be the Racing Falcons. Charlotte is the home of Holman & Moody shops, which produced the historic Rally Falcon, Challenger I, II, III and AFX Falcons such as Phil Bonner's Daddy Warbucks, and Hubert Platt's Georgia Shaker.

There are many attractions to be found around the area including Charlotte Motor Speedway, Richard Petty

Driving school, Dennis Carpenter's Reproduction Products, Racing City USA - Mooresville, NC Transportation Museum, Carolina Freight Truck Museum, Carowinds Theme Park, Outlet Shopping, Cannon Village, Old Salem, Mint Museum, Discovery Place, Blue Ridge Parkway, mountains, beaches, and the Outer Banks.

We want your stay to be a good one with old friends and some beautiful Falcons. We have some things planned already including a tour to Holman & Moody shops where Lee Holman operates Holman Automotives with some employees who worked on some of the racing

Falcons. Tour the home of Dennis Carpenters Reproduction Ford Products across the street and just a mile from the Charlotte Motor Speedway. Challenger I & III will be there with True Blue 64 Rally Falcon. On display will be photos of Rally Falcons

being built and raced. Another highlight will be a screening of Rally Falcons racing video. The speaker for the Banquet will be none other than Mr. Lee Holman himself! The Carolinas Chapter has many other events planned and is presently working on getting National Convention Falcons on the track at the Charlotte Speedway!



Ya'll come on down for a visit now, ya hear?

HOTEL INFORMATION

Holiday Inn
212 Woodlawn Road, Charlotte, NC 28217
Cost: \$80.+ tax per room per day
Hotel Phone: 800-847-7829

Charlotte Area Visitor Information

Charlotte Convention & Visitors Bureau

122 East Stonewall Street
1-800-231-4636
(704) 334-2282 (800)722-1994
Fax: (704) 342-3972
info@charlottecvb.org
www.charlottecvb.org

Charlotte has a wealth of history to explore, architecture to admire and adventures to experience. Acquire a new perspective on a Lake Norman dinner cruise. Discover the rich artistic heritage of African-American culture at the Afro-American Cultural Center. Or tour the charming Victorian neighborhood of Fourth Ward.

Following are just a few of the many attractions in the area that may interest FCA Members:

North Tryon Raceway

5010 N. Tryon Street
(704) 599-2330
Go kart track.

Laser Quest

5323-A E. Independence Boulevard
(704) 567-6707
Internet Address: www.laserquest.com
Laser tag action adventure game in a dark sci-fi maze.

Carowinds Theme Park

14523 Carowinds Boulevard
1-800-888-4386
Internet Address: www.carowinds.com
100 action-packed acres of world-class rides, shows and movie-themed attractions for all ages. Rollercoasters, water rides, Animation Station children's area and the newly expanded water entertainment complex.

Charlotte Metro Zoo

4400 Cook Rd.
Rockwell, NC 28138
(704) 279-6363
Come see the wild animals up close.

Lazy 5 Ranch

Highway 150 East
Mooresville, NC 28115
(704) 663-5100
Drive through an animal ranch with over 600 animals. 3 1/2 mile safari rides in your own car or horse-drawn wagon. Hours: Monday - Saturday 9 am until sunset, Sunday 1 pm until one hour before sunset.

North Carolina Zoological Park

4401 Zoo Parkway
Asheboro, NC 27203
1-800-488-0444
Natural-habitat zoo exhibiting more than 1,000 African and North American animals. Rated among the Top 5 in North America. Walk-through. Located 75 miles from Charlotte. NC 49 North to Asheboro. Zoo is 6 miles southeast of town on NC 159 (Zoo Parkway)



Riverbanks Zoo & Garden

500 Wildlife Parkway
Columbia, SC
(803) 779-8717
www.riverbanks.org
Home to more than 2,000 animals in habitat exhibits and includes a spectacular 70-acre botanical garden. Located off I-126 at Greystone Boulevard.

For more information on The 20th Falcon National Convention, sign onto the Falcon Club of America website at www.falconclub.com. Or call Carolinas Chapter Convention Coordinator Butch Willis at 704-263-1494 or Carolinas Chapter President James Baxter at 704-735-5077. The Carolinas Chapter National Convention website is under construction at www.ncfalcon.com. This promises to be a great convention. Don't miss it!

FALCON



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Bluford

FEATURE *Falcon*



Paul Leonetti of New Jersey is the owner of this show quality 1964 2 door Futura with only 33,000 original miles, affectionately named "Bluford." Bluford is not his first Falcon, however. He owned his first in 1981, a 1964 Futura Sports convertible given to him by his grandfather. His family also had a 1966 station wagon when he was growing up. Paul's current Falcon was advertised in the Falcon News in 1995. He had to convince his wife that he needed a new Falcon, then that it was a good idea to fly to Nebraska to pick it up and drive it home. The car was in good original condition, solid and ran well. The engine compartment needed detailing and because it was frequently run through the car wash, the paint on the hood and roof was worn with primer showing through. This resulted in a complete repainting job.

Very little other restoration was necessary. No body work was required. Paul says the most difficult part was removing the chrome, which was in near-perfect condition. Reassembling the car without scratching the paint was equally difficult. The interior is original and in perfect condition.

Paul is a member of the Keystone Chapter and writes that "owning Falcons has been great fun." The whole family enjoys traveling to car shows in Bluford, where the car no doubt receives many admiring looks and comments.

